

Lampiran : 1**SURABAYA UTARA**

No	Nama Customer	Alamat	Wilayah
1	Sinar Jaya Motor	Jl. Indrapura 12	Surabaya Utara
2	Noer Remaja Motor	Jl. Indrapura 18	Surabaya Utara
3	Serba Motor	Jl. Indrapura 14	Surabaya Utara
4	Sumber Jaya Motor	Jl. Sultan Iskandar Muda 83 (perak)	Surabaya Utara
5	Acc Motor	Jl. Kepanjen	Surabaya Utara
6	Cahaya Motor	Jl. Kembang Jepun 29	Surabaya Utara
7	Garuda Motor	Jl. Kalimas Timur	Surabaya Utara
8	Gunawan Motor	Jl. Pengampon	Surabaya Utara
9	Vitana Motor	Jl. Krembangan Barat 129	Surabaya Utara
10	Baja Motor	Jl. Veteran 15	Surabaya Utara
11	Karunia Motor	Jl. Rembang 12a	Surabaya Utara
12	Aditya	Jl. Tanjung PerakTimur	Surabaya Utara
13	Berkat Jaya Motor	Jl. Tanjung Perak Barat 131	Surabaya Utara
14	Agung Perkasa Motor	Jl. Kembang Jepun 24	Surabaya Utara
15	Daniel	Jl. Pengampon	Surabaya Utara
16	Sumber Motor	Jl. Veteran 32	Surabaya Utara
17	Apm Motor	Jl. Nyamplungan 35	Surabaya Utara
18	Viva Motor	Jl. Sisingamangaraja	Surabaya Utara
19	Joni Motor	Jl. Wonokusumo	Surabaya Utara
20	Berkat Motor	Jl. K.H.Mas Mansyur 13	Surabaya Utara
21	Galaxi Motor	Jl. Kepanjen	Surabaya Utara
22	Walet Motor	Jl. Panggung 131	Surabaya Utara
23	Bintang Motor	Jl. Kebalen Timur 56	Surabaya Utara
24	Jaya Abadi Motor	Jl. Jagalan 44	Surabaya Utara
25	RPM Motor	Jl. Kebalen Timur 77	Surabaya Utara
26	Donny Motor	Jl. Gresik Gadukan Utara 246	Surabaya Utara
27	Santosa Motor	Jl. Raya Hang Tuah 26B	Surabaya Utara
28	Harianto Motor	Jl. Karet	Surabaya Utara
29	Surya Jaya Motor	Jl. Semut Baru 50	Surabaya Utara
30	Sudi Murni Motor	Jl. Bunguran	Surabaya Utara
31	David Motor	Jl. Karang Tembok	Surabaya Utara
32	Graha Motor	Jl. Benteng 42	Surabaya Utara

SURABAYA BARAT

No	Nama Customer	Alamat	Wilayah
1	New Untung Jaya Motor	Jl. Raya Tandes	Surabaya Barat
2	Lia Motor	Jl. HR Muhammad 357	Surabaya Barat
3	Karunia Motor	Jl. Manukan Tama 44R/6	Surabaya Barat
4	King Motor	Jl. Darmo Indah Selatan	Surabaya Barat
5	Karya Pratama Motor	Jl. Manukan Tengah 7h/6	Surabaya Barat
6	Tjipto Motor	Jl. Pradah Indah	Surabaya Barat
7	Gajah Perkasa Motor	Jl. Lontar 151	Surabaya Barat
8	Berkat Jaya Motor	Jl. Manukan Kulon	Surabaya Barat
9	Abadi Motor	Jl. Manukan Tama	Surabaya Barat

10	Dwi Jaya Motor	Jl. Lontar Lidah Kulon 1	Surabaya Barat
11	Maju Jaya Motor	Jl. Darmo Indah Barat	Surabaya Barat
12	PSD Motor	Jl. Balongsari Tama	Surabaya Barat
13	Anugerah Motor	Jl. Lidah Wetan Tengah	Surabaya Barat
14	5 Saudara Motor	Jl. Darmo Permai Selatan 20a	Surabaya Barat
15	Kim Jaya Motor	Jl. Manukan Adi	Surabaya Barat
16	Rahmat Motor	Jl. Sambu Kerep Indah Utara	Surabaya Barat
17	Edwin Motor	Jl. Menganti Lidah Kulon	Surabaya Barat
18	Bahagia Motor	Jl. Manukan Tama A2/55C	Surabaya Barat
19	DMS Motor Sport	Jl. Manukan Lor 5M/7	Surabaya Barat
20	Variasi Motor	Jl. Klakah Rejo	Surabaya Barat
21	Joko Jaya Motor	Jl. Lidah Kulon IV	Surabaya Barat
22	Sumber Rejeki Motor	Jl. Balongsari Tama	Surabaya Barat
23	Yabes Motor	Jl. Lidah Wetan	Surabaya Barat
24	Wikend Motor	Jl. Sukomanunggal Jaya	Surabaya Barat
25	Kusuma Jaya Motor	Jl. Raya Dukuh Kupang Jaya 23	Surabaya Barat
26	Hain'sy Motor	Jl. Darmo Indah Barat LL/1	Surabaya Barat
27	Bintang Motor	Jl. Satelit Barat	Surabaya Barat
28	Fortuna Star Motor	Jl. Manukan Wetan 66	Surabaya Barat
29	Ayang	Jl. Sukomanunggal Jaya	Surabaya Barat
30	Sentral Motor	Jl. Manukan Tama A-11/56	Surabaya Barat
31	Suzuki Manukan Motor	Jl. Manukan Kulon 134a	Surabaya Barat
32	Sinar Surya Motor	Jl. Alas Malang	Surabaya Barat
33	Basuki Motor	Jl. Simogunung Barat	Surabaya Barat
34	Eko Motor	Jl. Lakarsantri 103	Surabaya Barat
35	Grace Motor	Jl. Lontar Lidah Kulon 115	Surabaya Barat
36	Anugerah Jaya Motor	Jl. Sambu Kerep Lakarsantri	Surabaya Barat
37	Untung Jaya 2 Motor	Jl. Raya Tandus	Surabaya Barat
38	GVD Motor	Jl. Lidah Kulon IV	Surabaya Barat
39	DVD Motor	Jl. Lidah Kulon II	Surabaya Barat
40	Utama Jaya Motor	Jl. Raya Benowo 92	Surabaya Barat
41	Cahaya Abadi Motor	Jl. Tanjungsari	Surabaya Barat
42	Prima Motor	Jl. Darmo Indah Sari	Surabaya Barat
43	Hendra Motor	Jl. Raya Kupang Baru	Surabaya Barat
44	Tanjung Jaya Motor	Jl. Lakarsantri 69	Surabaya Barat
45	Aneka Makmur Motor	Jl. Sememi	Surabaya Barat
46	Jepang Motor	Jl. Raya Pradah Indah	Surabaya Barat
47	Mada Motor	Jl. Simo Gunung Kalangan	Surabaya Barat
48	Hari Jaya Motor	Jl. Tanjungsari 17a	Surabaya Barat
49	Cahaya Terang	Jl. Sememi 127	Surabaya Barat
50	Surya Agung Motor	Jl. Raya Sambu Kerep 20	Surabaya Barat
51	Dani Motor	Jl. Tubanan 27	Surabaya Barat
52	Tangkas Motor Suzuki	Jl. Pakal 49	Surabaya Barat
53	Anugerah Motor	Jl. Raya Dukuh Kupang Barat 34	Surabaya Barat
54	Setia Abadi Motor	Jl. Raya Manukan Kulon II	Surabaya Barat
55	Bintang Berkas Motor	Jl. Darmo Indah Timur X	Surabaya Barat
56	Jaya Motor	Jl. Menganti Lidah Kulon 17a	Surabaya Barat

57	Putat Motor	Jl. Putat Gede Raya 117	Surabaya Barat
58	Salim Motor	Jl. Citraraya Utama 24	Surabaya Barat
59	Selamat Motor	Jl. Tanjungsari 35a	Surabaya Barat
60	Saritama Motor	Jl. Dukuh Kupang Barat 16/34	Surabaya Barat
61	SAM Motor	Jl. Manukan Madya 38	Surabaya Barat
62	Maju Bersama Motor	Jl. Candi Lontar 23	Surabaya Barat
63	Kedaung Motor	Jl. Candi Lontar Wetan 5	Surabaya Barat
64	Murni Motor	Jl. Ngemplak 12	Surabaya Barat
65	Golden Motor	Jl. Raya Kandangan	Surabaya Barat
66	Jawa Motor	Jl. Wonorejo I	Surabaya Barat

SURABAYA PUSAT

No	Nama Customer	Alamat	Wilayah
1	Wijaya Motor	Jl. Kampung Malang	Surabaya Pusat
2	Jaya Sakti Motor	Jl. Kampung Malang	Surabaya Pusat
3	Angkasa Motor	Jl. J.A. Suprpto 7	Surabaya Pusat
4	Mahkota Motor	Jl. Kutai 36a	Surabaya Pusat
5	Wahyu Motor	Jl. Pandegiling 139	Surabaya Pusat
6	Vitalia Motor	Jl. Kampung Malang Tengah 69	Surabaya Pusat
7	Kotim Raya Motor	Jl. Petemon Barat 48	Surabaya Pusat
8	Yudi Motor	Jl. Tidar 112	Surabaya Pusat
9	Victoria Motor	Jl. Kedungdoro 96a	Surabaya Pusat
10	Immanuel Motor	Jl. Simo Kwagean 83	Surabaya Pusat
11	Hasta Motor	Jl. Urip Sumoharjo	Surabaya Pusat
12	Kho Heryanto	Jl. Simo Sidomulya IV/26	Surabaya Pusat
13	Ekki Motor	Jl. Kampung Malang Tengah 45	Surabaya Pusat
14	LS Motor	Jl. Petemon Barat 45	Surabaya Pusat
15	Ko A Kwi	Jl. Petemon Sidomulyo II	Surabaya Pusat
16	Aneka Motor	Jl. Petemon Kali 106	Surabaya Pusat
17	Ryan Motor	Jl. Demak 304	Surabaya Pusat
18	76 Motor	Jl. Petemon Kali	Surabaya Pusat
19	Gangsar 2 Motor	Jl. Brigjen Katamso 52	Surabaya Pusat
20	Emch Motor	Jl. Urip Sumoharjo 46	Surabaya Pusat
21	Rudi Motor	Jl. Kampung Malang Tengah I/72	Surabaya Pusat
22	Jaya Terang Motor	Jl. Tidar 202	Surabaya Pusat
23	Kuda Mas Motor	Jl. Dinoyo	Surabaya Pusat
24	Puji Motor	Jl. Grogol I/24(peneleh)	Surabaya Pusat
25	Galaxi Motor	Jl. Raden Saleh 24	Surabaya Pusat
26	Budi Jaya Motor	Jl. Tidar 300e	Surabaya Pusat
27	Damai Santoso Motor	Jl. Tidar 134	Surabaya Pusat
28	Agung Motor	Jl. Kampung Malang	Surabaya Pusat
29	Trojan Motor	Jl. Kranggan 80 a	Surabaya Pusat
30	Naga Mas Motor	Jl. Tidar	Surabaya Pusat
31	Bernard Motor	Jl. Kampung Malang Tengah 72	Surabaya Pusat
32	Inti Motor	Jl. Tidar	Surabaya Pusat
33	Jam Motor	Jl. Tidar 116	Surabaya Pusat
34	Steven Motor	Jl. Petemon Barat 254	Surabaya Pusat
35	Millenium Motor	Jl. Asem Mulya 51	Surabaya Pusat

36	Win Motor	Jl. Tidar 91e	Surabaya Pusat
37	Alvin Motor	Jl. Petemon Timur 69	Surabaya Pusat
38	Edward Motor	Jl. Wonorejo IV/141	Surabaya Pusat
39	Bengkel Jaya Motor	Jl. Wonorejo II/8	Surabaya Pusat
40	Tunggal Jaya Motor	Jl. Undaan Wetan 94	Surabaya Pusat
41	Banyuwangi Motor	Jl. Undaan Kulon 115	Surabaya Pusat
42	Dunia Motor	Jl. Adityawarman 54	Surabaya Pusat
43	Sentosa Motor	Jl. Dinoyo	Surabaya Pusat
44	MW Motor	Jl. Brigjen Katamso	Surabaya Pusat
45	Bengawan Motor	Jl. Letjen Sutoyo	Surabaya Pusat
46	Anas Motor	Jl. Kampung Malang 35	Surabaya Pusat
47	Baru Motor	Jl. Kutai	Surabaya Pusat
48	Cahaya Motor Variasi	Jl. Letjen Sutoyo 14	Surabaya Pusat
49	Yongki Motor	Jl. Kedungdoro 3/45	Surabaya Pusat
50	Purya Motor	Jl. Letjen Suprpto 5b	Surabaya Pusat
51	Perdana Motor	Jl. Tidar 145	Surabaya Pusat
52	Yopi Motor	Jl. Embong Malang 58-60	Surabaya Pusat
53	Kuat Motor	Jl. Undaan Kulon 93	Surabaya Pusat
54	Rejeki Motor	Jl. Raden Saleh	Surabaya Pusat
55	Kertas Mas Motor	Jl. Bulak Rukem	Surabaya Pusat
56	Made Motor	Jl. Kampung Malang	Surabaya Pusat
57	Aneka Motor	Jl. Petemon Kali 106	Surabaya Pusat
58	Pitstop Motor	Jl. Kebalen Timur 88	Surabaya Pusat
59	Harapan Motor	Jl. Letjen Suprpto	Surabaya Pusat
60	Ong Motor	Jl. Kebalen Timur 8a	Surabaya Pusat
61	Sumber Bima	Jl. Sulung 89	Surabaya Pusat
62	Ekspress Motor	Jl. Demak 112	Surabaya Pusat
63	Rejeki Motor	Jl. Demak 132	Surabaya Pusat
64	J.B.U Motor	Jl. Simomulyo	Surabaya Pusat
65	Jeruk Raya Motor	Jl. Jeruk 110	Surabaya Pusat

SURABAYA SELATAN

No	Nama Customer	Alamat	Wilayah
1	Axo Motor	Jl. Kendangsari Industri 26	Surabaya Selatan
2	Rahmita Motor	Jl. Kendangsari Industri 23a	Surabaya Selatan
3	Perwira Motor	Jl. Raya Rungkut 6	Surabaya Selatan
4	Motor Kurnia	Jl. Raya Rungkut Menanggal 26	Surabaya Selatan
5	Karunia Motor	Jl. Kendangsari	Surabaya Selatan
6	Logam Motor	Jl. Jemur Handayani I-6	Surabaya Selatan
7	Surya Jaya Motor	Jl. Rungkut	Surabaya Selatan
8	Kurnia Jaya Motor	Jl. Gunungsari 48	Surabaya Selatan
9	Subur Jaya Motor	Jl. A.Yani 18	Surabaya Selatan
10	Saudara Motor	Jl. Kutisari Utara III/1	Surabaya Selatan
11	JM Motor	Jl. Margorejo Indah 36	Surabaya Selatan
12	Kuda Mas Motor	Jl. Kendangsari Industri 39	Surabaya Selatan
13	Kencana Teknik Motor	Jl. Raya Sedati Gede 144	Surabaya Selatan
14	Kalimaya Motor	Pertokoan Rungkut	Surabaya Selatan
15	Laris Jaya Motor	Jl. Rungkut	Surabaya Selatan
16	Darma Motor	Jl. Kalirungkut 14	Surabaya Selatan

17	Alex Motor	Jl. Griya Permata B-13	Surabaya Selatan
18	Piranti Motor	Jl. Gunungsari Indah L-34	Surabaya Selatan
19	Sinar Mas Motor	Jl. Raya Kalirungkut 37c	Surabaya Selatan
20	Sumber Agung Motor	Jl. Jemursari 12	Surabaya Selatan
21	Hengky	Jl. Kutisari	Surabaya Selatan
22	Evan Jaya Motor	Jl. Siwalankerto 231 B	Surabaya Selatan
23	Citra Prima Motor	Jl. Raya Kalirungkut 59	Surabaya Selatan
24	Lucky Motor	Jl. Wadung Asri 50	Surabaya Selatan
25	Panggung Motor	Jl. Sedati Agung 1	Surabaya Selatan
26	Berlian Motor	Jl. Abdul Rahman 2a	Surabaya Selatan
27	Toni Motor	Jl. Raya Tropodo 151	Surabaya Selatan
28	Sukses Motor	Jl. Seruni 7	Surabaya Selatan
29	Gedangan Motor	Jl. Griyo Mapan Sentosa 11	Surabaya Selatan
30	Jambangan Motor	Jl. Garuda Betro 3/24	Surabaya Selatan
31	Vava Motor	Jl. Geluran	Surabaya Selatan
32	Wendy Motor	Jl. Brigjen Katamso 19	Surabaya Selatan
33	Perdana Motor	Jl. Medokan Ayu	Surabaya Selatan
34	Mutiara Motor	Jl. Sedati Indah 2	Surabaya Selatan
35	Sinly Motor	Jl. Tropodo Indah 5	Surabaya Selatan

SURABAYA TIMUR

No	Nama Customer	Alamat	Wilayah
1	Alfa Motor	Jl. Ngagel Rejo Kidul 73	Surabaya Timur
2	Merdeka Motor	Jl. Tambak Rejo 116	Surabaya Timur
3	Eka Jaya Motor	Jl. Ketintang Barat 50	Surabaya Timur
4	Manunggal Motor	Jl. Dharmawangsa 120	Surabaya Timur
5	Indo Motor	Jl. Bratang Gede 16	Surabaya Timur
6	Tria Motor	Jl. Manyar 91a	Surabaya Timur
7	Jaya Motor	Jl. Bratang Gede 83 a	Surabaya Timur
8	Artha Sanjaya Motor	Jl. Bratang Binangun 53	Surabaya Timur
9	Nusa Indah Motor	Jl. Raya Nginden 43	Surabaya Timur
10	Eso Motor	Jl. Bratang Gede 83b	Surabaya Timur
11	Makmur Jaya Motor	Jl. Kapas Krampung 162	Surabaya Timur
12	Antara Motor	Jl. Kapas Krampung	Surabaya Timur
13	Adi Motor	Jl. Kapas Krampung 180 blk	Surabaya Timur
14	Aloha Motor	Jl. Dharmawangsa	Surabaya Timur
15	Nikimura Motor	Jl. Tambaksari	Surabaya Timur
16	Cahaya Motor	Jl. Bratang Gede 6e/22	Surabaya Timur
17	NJS motor	Jl. Ngagel Jaya Selatan 95c	Surabaya Timur
18	Gatot Motor	Jl. Semolowaru Z/16	Surabaya Timur
19	Anugerah Mulia Motor	Jl. Kutilang	Surabaya Timur
20	Mandala Motor	Jl. Nginden 66h	Surabaya Timur
21	Makmur Jaya Motor	Jl. Nginden Semolo 100g	Surabaya Timur
22	Naga Sakti Motor	Jl. Tempurejo 9d	Surabaya Timur
23	Maestro Motor	Jl. Ngaglik 70	Surabaya Timur
24	Libra Motor	Jl. Manyar	Surabaya Timur
25	Mitra Tama Motor	Jl. Ngagel	Surabaya Timur
26	Laut Timur Motor	Jl. Kalijudan 2a	Surabaya Timur
27	Prima Motor	Jl. Ploso Baru 57	Surabaya Timur

28	Wijaya Motor	Jl. Mulyosari 36a	Surabaya Timur
29	Indah Motor	Jl. Mulyosari 182	Surabaya Timur
30	Purnama Motor	Jl. Kapas Krampung 6	Surabaya Timur
31	Delima Motor	Jl. Bratang Gede	Surabaya Timur
32	Bintang Motor	Jl. Manyar	Surabaya Timur
33	Beckham Motor	Jl. Ngagel Jaya Selatan 105	Surabaya Timur
34	Gembira Jaya Motor	Jl. Manyar 59e	Surabaya Timur
35	Lani Motor	Jl. Karang Asem 5b/5	Surabaya Timur
36	Mega Jaya	Jl. Bratang Binangun 31	Surabaya Timur
37	Pusat Motor	Jl. Kapas Krampung 127a	Surabaya Timur
38	Jaya Perkasa Motor	Jl. Kapas Krampung 180a	Surabaya Timur
39	Serba Jaya Motor	Jl. Barata Jaya	Surabaya Timur
40	Menang Motor	Jl. Kapas Krampung 210a	Surabaya Timur
41	Victoria Motor	Jl. Kapas Krampung 194b	Surabaya Timur
42	Glory Motor	Jl. Tambak Rejo 98	Surabaya Timur
43	Mandiri Motor	Jl. Barata Jaya 3b	Surabaya Timur
44	Hans Motor	Jl. Kapas Krampung	Surabaya Timur
45	Ko Bing	Jl. Rangkah I/40	Surabaya Timur
46	Agung Perkasa Motor	Jl. Ngagel	Surabaya Timur
47	Tedjo	Jl. Kertajaya 1G/10	Surabaya Timur
48	ASR Motor	Jl. Putro Agung Kulon II 6e/f	Surabaya Timur
49	Jaya Surabaya Motor	Jl. Kenjeran 116	Surabaya Timur
50	Buana Citra Motor	Jl. Baruk Utara 9/aa-1	Surabaya Timur
51	Tiga Putro Motor	Jl. Bratang Bingangun 24	Surabaya Timur
52	Elang Sakti Motor	Jl. Lebak Jaya Utara gg 3a/41	Surabaya Timur
53	Berkat Motor	Jl. Pacar Keling I/29	Surabaya Timur
54	Sumber Utama Motor	Jl. Lebak Jaya Utara II/10	Surabaya Timur
55	Indah Kota Bersatu Motor	Jl. Kenjeran 281	Surabaya Timur
56	AJM Motor	Jl. Kenjeran 23	Surabaya Timur
57	Victor Motor	Jl. Bratang Wetan 22	Surabaya Timur
58	Kania Motor	Jl. Menur Pumpungan 15	Surabaya Timur
59	Teguh Arum Motor	Jl. Kenjeran 426	Surabaya Timur
60	Dwi Putra Motor	Jl. Bogen	Surabaya Timur
61	Angka MD Motor	Jl. Kenjeran	Surabaya Timur
62	Serba Jaya Motor 2	Jl. Kapas Krampung 69c	Surabaya Timur
63	Yong Motor	Jl. Lebak Arum 4/49b	Surabaya Timur
64	Nogo Baru Motor	Jl. Arif Rahman Hakim 33	Surabaya Timur
65	AMM Motor	Jl. Kapas Krampung	Surabaya Timur
66	Mega Motor	Jl. Menur Pumpungan 15	Surabaya Timur
67	Mark Motor	Jl. Kapas Krampung	Surabaya Timur
68	Anugerah Abadi Motor	Jl. Manyar 5a	Surabaya Timur
69	Tommy Motor	Jl. Tambaksari 1	Surabaya Timur
70	Le Mans Motor	Jl. Ngagel Jaya Selatan 22	Surabaya Timur
71	Freddy	Jl. Dharmahusada Mas BA-3	Surabaya Timur
72	Zidane Motor	Jl. Raya perempatan Legundi	Surabaya Timur
73	Ramai Motor	Jl. Karang Asem 4/152	Surabaya Timur
74	Makmur Lancar Motor	Jl. Putro Agung	Surabaya Timur
75	Perkasa Krampung Motor	Jl. Kapas Krampung 71e	Surabaya Timur
76	Robby Motor	Jl. Klampis Semolo Barat 10/L-45	Surabaya Timur

77	Sumber Jaya 2 Motor	Jl. Kali Kepiting 143	Surabaya Timur
78	Menur Motor	Jl. Menur 116a	Surabaya Timur
79	Karya Motor	Jl. Menur Pumpungan 45	Surabaya Timur
80	Robin Motor	Jl. Kedung Pengkol 22	Surabaya Timur
81	Sejahtera Motor	Jl. Rangkah 32/2	Surabaya Timur
82	Makmur Motor	Jl. Jepara 9	Surabaya Timur
83	Aneka Motor	Jl. Pecindilan 10	Surabaya Timur
84	Kita Motor	Jl. Urip Sumoharjo 4	Surabaya Timur
85	Audi Motor	Jl. Ruko Klampis 21 Blok 6-8	Surabaya Timur
86	Inti Motor	Jl. Mulyosari 24	Surabaya Timur
87	Menganti Motor	Jl. Babatan Menganti 35	Surabaya Timur
88	Angka Muda Motor	Jl. Kenjeran 415	Surabaya Timur
89	Pelita Motor	Jl. Mulyosari 37	Surabaya Timur
90	Perkasa Motor	Jl. Raya Nginden 1B	Surabaya Timur
91	Victory 2 Motor	Jl. Babatan Pantai 2J	Surabaya Timur
92	Mahkota Motor	Jl. Klampis Jaya 14	Surabaya Timur
93	Anugerah Motor	Jl. Raya Dharmahusada 20	Surabaya Timur
94	Mekar Jaya Motor	Jl. Kenjeran 312	Surabaya Timur

Lampiran : 2

Daftar Gaji CV. Karunia Utama
Bulan Agustus 2006 - Oktober 2006

Bulan	Wiraniaga	Gaji Pokok	Total Penjualan	Komisi (2%xTot. Penjualan)	Total Gaji
Agustus	Rendi	Rp 200,000	Rp 41,216,000	Rp 824,320	Rp 1,024,320
	Hendro	Rp 200,000	Rp 31,540,000	Rp 630,800	Rp 830,800
	Hendrik	Rp 200,000	Rp 56,205,000	Rp 1,124,100	Rp 1,324,100
September	Rendi	Rp 200,000	Rp 38,556,000	Rp 771,120	Rp 971,120
	Hendro	Rp 200,000	Rp 39,494,000	Rp 789,880	Rp 989,880
	Hendrik	Rp 200,000	Rp 43,211,000	Rp 864,220	Rp 1,064,220
Oktober	Rendi	Rp 200,000	Rp 45,298,000	Rp 905,960	Rp 1,105,960
	Hendro	Rp 200,000	Rp 42,504,000	Rp 850,080	Rp 1,050,080
	Hendrik	Rp 200,000	Rp 42,100,000	Rp 842,000	Rp 1,042,000

Lampiran : 3

TIME & MOTION STUDY

CV Karunia Utama

Nama Salesman : Hendro

Tanggal : Selasa 10 Oktober 2006

No.	Waktu		Nama Customer	Alamat	Selisih			KET
	Tiba	Brk			di T	a/T	K/Ist	
1	8:15	9:45	CV. Karunia Utama	Margomulyo			1:45	1
2	10:03	10:27	78 Motor	Petemon	0:24	0:18		2,3,4,7
3	10:40	11:13	Yudi Motor	Tidar	0:33	0:13		2,3,5
4	11:15	11:24	Win Motor	Tidar	0:11	0:02		2,5
5	11:46	12:14	Banyuwangi Motor	Undaan Kulon	0:28	0:22		2,3,4,5
6	12:45	13:12	Sumber Agung Motor	Jemursari	0:27	0:31		2,4,7
7	13:12	14:00	Istirahat				0:48	
8	14:05	14:13	JM Motor	Kendangsari	0:08	0:05		2,3,5
9	14:35	15:05	Beckham Motor	Ngagel Jaya	0:30	0:22		2,3,6
10	15:05		Pulang					
11								
12								
13								
14								
15								
Keterangan Kategori Pekerjaan :				Kategori Produk Sales				
1. Administrasi	5. Menunggu		di T = Selisih waktu di toko antar wkt tiba dan brk					
2. Prospekting	6. Terima complain		a/T = Selisih waktu antar toko					
3. Selling	7. Mengirim Barang		K/Ist = Waktu di kantor dan waktu istirahat					
4. Menagih								

TIME & MOTION STUDY

CV Karunia Utama

Nama Salesman : Hendro

Tanggal : 25 Oktober 2006

No.	Waktu		Nama Customer	Alamat	Selisih			KET
	Tiba	Brk			di T	a/T	K/Ist	
1	8:00	9:55	CV. Karunia Utama	Margomulyo			1:55	
2	10:35	11:00	Antara Motor	Kapas Krampung	0:25	0:40		
3	11:13	11:55	Nikimura Motor	Tambaksari	0:45	0:13		
4	12:05	13:10	Prima Motor	Ploso Baru	1:05	0:20		
5			Pulang					
6								
7								
8								
9								
10								
11								
12								
13								
14								
15								
Keterangan Kategori Pekerjaan :				Kategori Produk Sales				
1. Administrasi	5. Menunggu			di T = Selisih waktu di toko antar wkt tiba dan brk				
2. Prospekting	6. Terima complain			a/T = Selisih waktu antar toko				
3. Selling	7. Mengirim Barang			K/Ist = Waktu di kantor dan waktu istirahat				
4. Menagih								

Tanggal : Rabu 1 November 2006

No.	Waktu		Nama Customer	Alamat	Selisih			KET
	Tiba	Brk			di T	a/T	K/Ist	
1	8:20	9:40	CV. Karunia Utama	Margomulyo			1:20	1,5
2	10:07	10:31	Teguh Arum Motor	Kenjeran	0:24	0:27		2,3,4
3	10:47	11:31	Nogo Baru Motor	Arif Rahman Hakim	0:44	0:16		2,3,5
4	11:31	13:00	Istirahat				1:29	
5	13:20	13:58	Sinar Jaya Motor	Indrapura	0:38	0:20		2,8
6	14:00	14:22	Noer Remaja Motor	Indrapura	0:22	0:02		2,3,5
7	14:23	14:40	Serba Motor	Indrapura	0:17	0:01		2,3,5,7
8	14:46	15:15	Acc Motor	Kepanjen	0:29	0:06		2
9	15:26	15:50	Bernard Motor	Kampung Malang	0:24	0:11		2,3,4
10	15:50		Pulang					
11								
12								
13								
14								
15								
Keterangan Kategori Pekerjaan :				Kategori Produk Sales				
1. Administrasi	5. Menunggu		di T = Selisih waktu di toko antar wkt tiba dan brk					
2. Prospekting	6. Terima complain		a/T = Selisih waktu antar toko					
3. Selling	7. Mengirim Barang		K/Ist = Waktu di kantor dan waktu istirahat					
4. Menagih								

TIME & MOTION STUDY

CV Karunia Utama

Nama Salesman : Hendrik

Tanggal : 9 November 2006

Tanggal 16 November 2023								
No.	Waktu		Nama Customer	Alamat	Selisih			KET
	Tiba	Brk			di T	a/T	K/Ist	
1	8:30	10:02	CV Karunia Utama	Margomulyo			1:32	
2	10:25	10:40	Surya Agung Mtr	Sambikerep	0:15	0:23		
3	11:01	11:25	Anugerah Mtr	Dukuh Kupang Brt	0:24	0:21		
4	11:58	12:23	RPM Motor	Kebalen timur	0:25	0:33		
5	12:30	12:44	Galaxi Motor	Kepanjen	0:14	0:07		
6	12:48	13:10	Sumber Jaya Mtr	Veteran	0:12	0:04		
7	13:21	13:59	Agung Perkasa Mtr	Kembang Jepun	0:28	0:11		
8	13:59		Pulang					
9								
10								
11								
12								
13								
14								
15								
Keterangan Kategori Pekerjaan :				Kategori Produk Sales				
1. Administrasi		5. Menunggu		di T = Selisih waktu di toko antar wkt tiba dan brk				
2. Prospekting		6. Terima complain		a/T = Selisih waktu antar toko				
3. Selling		7. Mengirim Barang		K/Ist = Waktu di kantor dan waktu istirahat				
4. Menagih								

TIME & MOTION STUDY

CV Karunia Utama

Nama Salesman : Rendi

Tanggal : 28 September 2006

No.	Waktu		Nama Customer	Alamat	Selisih			KET
	Tiba	Brk			di T	a/T	K/Ist	
1	8:15	10:00	CV. Karunia Utama	Margomulyo			1:45	1
2	10:05	10:55	SAM Motor	Manukan	0:50	0:05		2,3,5
3	11:30	12:00	Agung Motor	Kampung Malang	0:30	0:35		2,3,4,5
4	12:00	13:10	Istirahat				0:55	
5	13:15	13:35	Citra Prima Motor	Raya Kalirungkut	0:20	0:05		4
6	13:45	14:00	Kuda Mas Motor	Kendangsari	0:15	0:10		2,5
7	14:15	15:00	Evan Jaya Motor	Siwalan Kerto	0:45	0:15		2,3,7
8	15:05	15:30	Hengky	Kutisari	0:25	0:05		2,3,5,8
9	15:30		Pulang					
10								
11								
Keterangan Kategori Pekerjaan :				Kategori Produk Sales				
1. Administrasi	5. Menunggu		di T = Selisih waktu di toko antar wkt tiba dan brk					
2. Prospekting	6. Terima complain		a/T = Selisih waktu antar toko					
3. Selling	7. Mengirim Barang		K/Ist = Waktu di kantor dan waktu istirahat					
4. Menagih								

TIME & MOTION STUDY

CV Karunia Utama

Nama Salesman : Rendi

Tanggal : 8 November 2006

Rangkai 13 November 2009								
No.	Waktu		Nama Customer	Alamat	Selisih			KET
	Tiba	Brk			di T	a/T	K/Ist	
1	8:15	10:00	CV. Karunia Utama	Margomulyo			1:45	
2	10:20	10:35	Express Motor	Demak	0:15	0:20		
3	10:37	12:00	Rejeki Motor	Demak	0:30	0:02		
4	12:20	13:00	Yopi Motor	Embong Malang	0:40	0:20		
5			Pulang					
6								
7								
8								
9								
10								
11								
12								
13								
14								
15								
Keterangan Kategori Pekerjaan :				Kategori Produk Sales				
1. Administrasi	5. Menunggu			di T = Selisih waktu di toko antar wkt tiba dan brk				
2. Prospekting	6. Terima complain			a/T = Selisih waktu antar toko				
3. Selling	7. Mengirim Barang			K/Ist = Waktu di kantor dan waktu istirahat				
4. Menagih								

Summary Time & Motion Study (wiraniaga menyadari diikuti)

No	Wiraniaga	Hari, Tanggal	Jml Outlet	Wkt Perjlnan	Wkt Di Kntr/Istirht	Wkt di Outlet	% Wkt Perjlnan	%Waktu di Kantor	%Waktu Di Outlet	%Wkt Yg Terbuang	Rata2 di Perjalanan	Rata2 di Outlet
1	Rendi	Kamis,28 Sep 2006	7	75'	160'	185'	15,6%	33,3%	38,5%	12,6%	10,7'	26,4'
2	Hendro	Selasa,10 Okt 2006	6	113'	153'	161'	23,5%	31,8%	33,5%	11,2%	18,8'	26,8'
3	Hendrik	Rabu,1Nov 2006	7	83'	169'	198'	17,2%	35,2%	41,2%	6,4%	11,8'	28,2'

Summary Time & Motion Study (wiraniaga tidak sadar diikuti)

No	Wiraniaga	Hari, Tanggal	Jml Outlet	Wkt Perjlnan	Wkt Di Kntr/Istirht	Wkt di Outlet	% Wkt Perjlnan	%Waktu di Kantor	%Waktu Di Outlet	%Wkt Yg Terbuang	Rata2 di Perjalanan	Rata2 di Outlet
1	Rendi	Rabu,1 Nov 2006	3	42'	145'	85'	8,7%	21,8%	17,7%	51,8%	14'	28,4'
2	Hendro	Rabu,25 Okt 2006	3	73'	115'	135'	15,2%	23,9%	28,1%	32,8%	24,3'	45'
3	Hendrik	Kamis,9 Nov 2006	6	99'	92'	118'	20,6%	19,1%	24,5%	35,8%	16,5'	19,7%

Lampiran : 4

OMZET / PELANGGAN (SURABAYA UTARA)

Oktober	November	Desember	Januari	Februari	Maret	April	Mei	Juni	Juli
3,055,000	2,785,000	2,447,500	3,175,000	2,880,000	2,390,000	2,780,000	2,930,000	2,840,000	2,550,000
1,530,000	1,245,000	1,475,000	1,330,000	935,000	1,450,000	1,650,000	1,435,000	1,290,000	1,175,000
1,350,000	1,180,000	1,035,000	1,200,000	1,440,000	1,390,000	1,560,000	1,770,000	1,300,000	1,070,000
1,585,000	1,160,000	920,000	1,330,000	1,270,500	1,120,000	1,340,000	1,170,000	1,560,000	1,330,000
1,745,000	1,022,000	955,000	1,100,000	1,130,000	1,060,000	1,375,000	1,200,000	1,025,000	1,390,000
1,300,000	1,250,000	1,155,000	0	1,340,000	1,210,000	1,275,000	960,000	1,010,000	945,000
945,000	750,000	1,000,000	1,425,000	1,560,000	1,745,000	1,170,000	1,200,000	1,000,000	980,000
2,915,000	2,545,000	2,255,000	3,000,000	3,250,000	3,470,000	2,860,000	2,490,000	2,300,000	2,190,000
1,230,000	880,000	1,085,000	1,430,000	1,220,000	1,345,000	875,000	905,000	690,000	700,000
1,115,000	990,000	745,000	1,240,000	1,475,000	1,585,000	1,220,000	1,320,000	1,050,000	945,000
960,000	1,200,000	1,215,000	995,000	1,005,000	1,245,000	950,000	0	1,095,000	1,225,000
915,000	690,000	0	545,000	755,000	1,220,000	990,000	1,125,000	950,000	1,105,000
3,065,000	2,450,000	2,345,000	2,990,000	3,450,000	2,770,000	2,490,000	2,540,000	2,785,000	2,330,000
1,385,000	945,000	1,450,000	1,220,000	1,010,000	1,340,000	1,270,000	1,105,000	870,000	1,020,000
1,250,000	1,010,000	1,230,000	1,015,000	965,000	1,430,000	1,165,000	1,000,000	945,000	765,000
1,085,000	1,100,000	995,000	825,000	1,025,000	1,235,000	980,000	785,000	0	680,000
2,845,000	2,445,000	2,880,000	2,590,000	2,900,000	3,120,000	2,600,000	2,450,000	2,800,000	2,440,000
1,190,000	990,000	1,025,000	1,215,000	1,190,000	1,490,000	680,000	855,500	1,000,000	0
1,425,000	1,320,000	1,545,000	1,105,000	985,000	1,645,000	1,100,000	1,115,000	1,230,000	1,050,000
2,780,000	2,500,000	2,430,000	3,240,000	3,475,000	2,585,000	2,220,000	2,775,000	2,900,000	3,125,000
0	1,015,000	1,120,000	1,005,000	1,190,000	1,345,000	1,020,000	1,270,000	1,385,000	895,000
1,095,000	1,245,000	1,430,000	1,325,000	1,090,000	975,000	550,000	645,000	0	980,000
1,115,000	1,090,000	1,210,000	1,025,000	1,210,000	1,200,000	900,000	0	660,000	1,060,000
3,020,000	2,780,000	3,450,000	2,750,000	3,100,000	2,780,000	2,550,000	2,285,000	2,375,000	2,110,000
400,000	980,000	360,000	0	0	790,000	430,000	500,000	1,035,000	0
3,110,000	2,890,000	2,800,000	3,035,000	2,885,000	3,200,000	2,985,000	2,450,000	2,590,000	2,430,000
845,000	800,000	0	895,000	1,115,000	1,110,000	1,245,000	1,130,000	1,325,000	950,000
672,000	329,000	198,500	125,000	322,500	422,000	150,500	235,800	512,600	466,000
442,900	343,100	865,000	807,500	212,800	421,900	632,100	431,000	110,500	151,200
1,020,500	1,327,000	1,503,000	859,000	632,800	922,100	549,000	1,270,000	639,800	989,000
1,282,000	1,060,000	1,602,000	805,000	734,500	922,500	1,520,000	992,000	798,500	432,000
712,000	648,500	589,000	749,000	0	254,000	539,000	0	765,000	390,500
47,384,400	42,964,600	43,315,000	44,350,500	45,753,100	49,187,500	43,620,600	40,339,300	40,836,400	37,868,700

Omzet/Tahun	Rata- Rata
37,160,000	3,096,667
17,884,000	1,490,333
17,305,000	1,442,083
16,700,500	1,391,708
16,207,000	1,350,583
14,239,500	1,186,625
15,565,000	1,297,083
36,415,000	3,034,583
14,350,000	1,195,833
14,755,000	1,229,583
13,125,000	1,093,750
11,715,000	976,250
36,745,000	3,062,083
15,140,000	1,261,667
14,450,500	1,204,208
10,440,000	870,000
36,470,000	3,039,167
13,170,500	1,097,542
16,903,000	1,408,583
37,320,000	3,110,000
12,865,000	1,072,083
11,575,000	964,583
12,870,000	1,072,500
35,370,000	2,947,500
6,235,000	519,583
36,845,000	3,070,417
13,155,000	1,096,250
6434900	536,242
5,748,500	479,042
11,475,200	956,267
12,888,300	1,074,025
6,266,000	522,167
577,787,900	

OMZET / PELANGGAN (SURABAYA BARAT)

Juli	Agustus	September	Oktober	November	Desember	Januari	Februari	Maret	April	Mei	Juni	Juli	Omzet/Tahun	Rata- Rata
1,400,000	1,335,000	1,060,000	1,440,000	1,025,000	1,385,000	945,000	1,450,000	825,000	1,010,000	1,340,000	1,270,000	1,105,000	15,590,000	1,299,167
1,230,000	1,350,000	1,324,500	845,000	1,854,300	1,543,000	2,413,000	1,223,000	848,000	1,035,000	1,244,500	2,432,000	1,751,200	19,093,500	1,591,125
2,680,000	2,830,000	2,900,000	4,895,000	2,780,000	2,550,000	2,285,000	2,375,000	4,850,500	2,800,000	1,854,000	2,885,000	3,200,000	38,884,500	3,240,375
1,200,000	1,450,000	1,200,000	1,240,000	950,000	1,585,000	1,160,000	920,000	1,180,000	1,035,000	1,200,000	1,440,000	1,390,000	15,950,000	1,329,167
3,150,000	2,855,000	3,590,000	3,430,000	2,720,000	2,630,000	2,980,000	3,120,000	3,215,000	2,980,000	3,230,000	2,765,000	2,905,000	39,570,000	3,297,500
1,150,000	1,229,500	1,645,000	1,440,000	1,025,000	0	945,000	770,000	1,120,000	1,005,000	1,190,000	1,345,000	1,420,000	14,284,500	1,190,375
1,440,000	970,000	1,210,000	1,335,500	1,025,000	1,250,000	1,010,000	1,245,000	1,430,000	1,325,000	1,090,000	975,000	550,000	14,855,500	1,237,958
1,525,000	980,000	1,475,000	1,585,000	1,160,000	920,000	1,100,000	1,440,000	1,358,000	1,690,000	1,335,000	1,005,000	1,205,000	16,778,000	1,398,167
2,960,000	3,120,000	3,015,000	2,990,000	2,450,000	2,370,000	2,700,000	3,195,000	2,930,000	2,755,000	2,840,000	3,120,000	3,285,000	37,730,000	3,144,167
980,000	1,200,000	1,105,000	1,335,000	1,060,000	1,530,000	1,095,000	1,450,000	1,190,000	990,000	690,000	1,105,000	945,000	14,675,000	1,222,917
990,000	1,330,000	700,000	1,240,000	910,000	1,350,000	1,358,000	1,690,000	1,970,000	1,425,000	880,000	700,000	1,350,000	15,893,000	1,324,417
840,000	1,060,000	1,020,000	1,240,000	1,005,000	0	1,210,000	1,275,000	0	1,010,000	945,000	1,020,000	970,000	11,595,000	966,250
935,000	920,000	765,000	1,425,000	1,020,000	1,050,000	1,250,000	1,155,000	965,000	1,340,000	1,010,000	765,000	1,225,000	13,825,000	1,152,083
1,325,000	2,134,000	1,655,000	1,322,500	2,314,000	897,500	1,311,000	1,299,500	945,000	1,336,500	1,245,400	889,700	1,456,000	18,131,100	1,510,925
1,085,000	1,305,000	1,050,000	1,650,000	1,245,000	1,085,000	0	1,235,000	1,005,000	1,190,000	1,645,000	1,100,000	1,115,000	14,710,000	1,225,833
1,230,000	1,110,000	1,390,000	1,560,000	990,000	845,000	1,115,000	1,110,000	1,220,000	1,090,000	1,210,000	1,275,000	960,000	15,105,000	1,258,750
2,775,000	2,985,000	2,590,000	3,110,000	2,430,000	2,785,000	2,447,500	3,175,000	2,995,000	2,805,000	2,945,000	2,910,000	3,120,000	37,072,500	3,089,375
1,495,000	1,320,000	1,205,000	1,270,500	1,120,000	1,340,000	1,170,000	1,320,000	1,170,000	1,530,000	1,245,000	975,000	1,475,000	16,635,500	1,386,292
3,065,000	2,780,000	2,890,000	3,015,000	2,670,000	2,430,000	2,890,000	3,045,000	3,130,000	2,950,000	2,870,000	3,125,000	3,010,000	37,870,000	3,155,833
1,100,000	1,275,000	1,100,000	0	835,000	750,000	965,000	1,025,000	980,000	1,000,000	1,290,000	1,435,000	1,230,000	12,985,000	1,082,083
1,590,000	1,350,000	1,475,000	1,505,000	1,105,000	1,230,000	1,315,000	1,005,000	1,110,000	990,000	1,280,000	1,240,000	0	15,195,000	1,266,250
2,990,000	2,925,000	2,800,000	3,035,000	2,630,000	3,020,000	2,780,000	2,845,000	2,445,000	2,880,000	2,590,000	2,900,000	3,025,000	36,865,000	3,072,083
1,050,000	1,356,000	1,190,000	1,230,000	1,020,000	0	1,560,000	1,435,000	1,290,000	1,475,000	1,585,000	1,205,000	1,400,000	15,796,000	1,316,333
905,000	1,034,000	960,000	1,385,000	970,000	1,025,000	1,440,000	1,770,000	1,300,000	1,560,000	1,745,000	1,100,000	1,325,000	16,519,000	1,376,583
980,000	1,266,000	1,440,000	1,250,000	990,000	1,430,000	1,085,000	1,240,000	1,475,000	1,585,000	1,220,000	935,000	1,430,000	16,326,000	1,360,500
875,000	0	1,335,500	1,085,000	850,000	1,220,000	1,450,000	1,245,000	975,000	1,670,000	1,440,000	920,000	1,275,000	14,340,500	1,195,042
2,895,000	2,990,000	2,590,000	3,110,000	2,550,000	2,405,000	3,175,000	2,965,000	2,840,000	2,590,000	2,980,000	3,190,000	2,805,000	37,085,000	3,090,417
1,320,000	1,275,000	1,450,000	1,190,000	990,000	905,000	1,120,000	1,345,000	0	905,000	1,290,000	980,000	870,000	13,640,000	1,136,667
1,285,000	1,335,000	1,490,000	1,560,000	1,100,000	1,230,000	880,000	685,000	1,155,000	965,000	1,340,000	1,210,000	1,275,000	15,510,000	1,292,500
1,350,000	1,215,000	1,010,000	1,230,000	1,015,000	965,000	0	980,000	1,095,000	1,245,000	1,325,000	1,090,000	975,000	13,495,000	1,124,583
0	250,000	325,000	970,000	0	720,000	945,000	430,000	690,000	1,015,000	1,010,000	1,235,000	1,105,000	8,695,000	724,583
1,240,000	1,110,000	1,545,000	1,100,000	990,000	1,105,000	1,230,000	1,190,000	1,490,000	1,450,000	1,100,000	1,015,000	960,000	15,525,000	1,293,750
3,325,000	3,110,000	3,450,000	3,525,000	2,940,000	2,850,000	3,120,000	3,320,000	2,905,000	2,790,000	2,920,000	3,105,000	2,655,000	40,015,000	3,334,583
3,190,000	2,970,000	3,290,000	3,065,000	2,750,000	2,800,000	3,035,000	2,885,000	3,055,000	3,175,000	3,125,000	2,890,000	3,045,000	39,275,000	3,272,917
1,125,000	1,010,000	1,115,000	1,085,000	960,000	1,245,000	1,115,000	1,750,000	1,430,000	1,125,000	990,000	1,375,000	1,250,000	15,575,000	1,297,917
1,190,000	1,690,000	945,000	995,000	890,000	680,000	985,000	1,645,000	1,100,000	1,330,000	1,740,000	1,090,000	970,000	15,250,000	1,270,833
750,000	1,550,000	0	1,430,000	1,345,000	875,000	1,340,000	1,210,000	1,275,000	785,000	915,000	1,325,000	980,000	13,780,000	1,148,333
1,335,000	1,325,000	980,000	1,220,000	1,040,000	1,270,000	1,190,000	1,345,000	1,420,000	1,130,000	1,450,000	1,090,000	1,145,000	15,940,000	1,328,333

1,420,000	1,085,000	1,060,000	1,015,000	925,000	1,165,000	1,320,000	1,545,000	1,105,000	855,500	985,000	1,645,000	1,100,000	15,225,500	1,268,792
3,180,000	2,790,000	2,675,000	2,900,000	2,550,000	2,760,000	2,590,000	3,030,000	3,110,000	2,755,000	2,890,000	3,085,000	2,800,000	37,115,000	3,092,917
2,980,000	3,125,000	3,035,000	2,885,000	2,640,000	2,940,000	3,200,000	2,985,000	3,120,000	2,450,000	2,780,000	2,590,000	2,980,000	37,710,000	3,142,500
1,335,000	1,200,000	1,345,000	1,455,000	1,105,000	1,225,000	1,320,000	0	960,000	1,210,000	1,390,000	1,005,000	985,000	14,535,000	1,211,250
2,940,000	3,125,000	3,020,000	2,780,000	2,450,000	3,065,000	3,440,000	2,490,000	3,110,000	3,035,000	2,985,000	2,890,000	3,105,000	38,435,000	3,202,917
1,240,000	995,000	1,155,000	1,025,000	895,000	965,000	1,385,000	1,100,000	1,115,000	1,230,000	1,560,000	1,245,000	1,115,000	15,025,000	1,252,083
3,215,000	2,915,000	3,330,000	3,585,000	2,960,000	2,850,000	2,775,000	3,125,000	3,110,000	2,750,000	2,890,000	3,130,000	2,940,000	39,575,000	3,297,917
1,200,000	980,000	990,000	915,000	1,320,000	750,000	1,000,000	1,550,000	1,840,000	1,300,000	1,250,000	1,105,000	980,000	15,180,000	1,265,000
1,330,000	1,245,000	0	1,230,000	1,560,000	1,490,000	1,335,000	1,210,000	1,025,000	1,430,000	1,200,000	1,050,000	1,245,000	15,350,000	1,279,167
1,060,000	980,000	1,270,000	1,385,000	1,440,000	1,330,000	1,240,000	1,120,000	1,600,000	1,890,000	1,250,000	1,090,000	990,000	16,645,000	1,387,083
920,000	1,100,000	1,165,000	1,250,000	1,335,500	1,200,000	1,240,000	1,325,000	980,000	1,095,000	1,245,000	960,000	1,100,000	14,915,500	1,242,958
980,000	1,275,000	980,000	1,085,000	1,010,000	1,220,000	1,425,000	1,085,000	1,215,000	1,115,000	1,090,000	925,000	1,275,000	14,680,000	1,223,333
1,260,000	1,420,000	1,245,000	845,000	1,490,000	1,290,000	1,175,000	1,020,000	960,000	1,200,000	1,215,000	1,320,000	975,000	15,415,000	1,284,583
990,000	550,000	680,000	1,190,000	1,095,000	1,300,000	0	1,270,000	1,544,000	1,530,000	1,245,000	975,000	1,050,000	13,419,000	1,118,250
1,358,000	1,095,000	1,100,000	1,425,000	1,690,000	1,210,000	1,275,000	1,165,000	1,385,000	945,000	1,450,000	1,220,000	1,010,000	16,328,000	1,360,667
3,200,000	2,899,000	2,550,000	3,225,000	2,780,000	3,290,000	2,990,000	2,540,000	2,890,000	2,885,000	2,945,000	3,140,000	2,915,000	38,249,000	3,187,417
980,000	1,105,000	1,320,000	1,385,000	750,000	1,020,000	1,420,000	1,670,000	1,225,000	1,550,000	945,000	1,229,500	1,100,000	15,699,500	1,308,292
965,000	880,000	920,000	655,000	920,000	1,105,000	1,010,000	0	420,000	735,000	1,010,000	1,025,000	920,000	10,565,000	880,417
870,000	1,220,000	1,440,000	1,085,000	890,000	990,000	1,345,000	1,240,000	1,015,000	1,120,000	1,100,000	1,600,000	1,165,000	15,080,000	1,256,667
1,290,000	1,325,000	1,430,000	915,000	550,000	765,000	905,000	1,325,000	1,210,000	1,090,000	1,350,000	1,560,000	975,000	14,690,000	1,224,167
0	650,000	820,000	1,015,000	970,000	1,010,000	980,000	785,000	1,340,000	1,450,000	1,270,000	1,130,000	1,325,000	12,745,000	1,062,083
1,105,000	1,210,000	1,325,000	1,430,000	1,105,000	965,000	1,130,000	1,030,000	1,430,000	1,225,000	1,165,000	0	985,000	14,105,000	1,175,417
3,110,000	3,305,000	2,900,000	3,120,000	2,880,000	2,750,000	2,485,000	2,900,000	2,590,000	2,390,000	3,125,000	2,890,000	3,225,000	37,670,000	3,139,167
750,000	915,000	1,075,000	0	925,000	800,000	545,000	290,000	755,000	1,420,000	0	925,000	1,140,000	9,540,000	795,000
1,290,000	985,000	1,190,000	1,345,000	1,010,000	945,000	1,385,000	0	1,210,000	1,550,000	1,100,000	960,000	1,065,000	14,035,000	1,169,583
1,375,000	1,210,000	1,210,000	1,230,000	900,000	1,120,000	1,205,000	1,025,000	1,345,000	1,210,000	1,585,000	1,440,000	1,200,000	16,055,000	1,337,917
1,090,000	1,270,000	945,000	1,055,000	915,000	880,000	1,085,000	1,245,000	1,315,000	1,085,000	980,000	1,040,000	970,000	13,875,000	1,156,250
1,325,000	0	750,000	1,220,000	845,000	990,000	0	1,020,000	765,000	1,200,000	1,390,000	985,000	1,025,000	11,515,000	959,583
102,708,000	102,153,500	101,205,000	108,988,500	94,628,800	94,660,500	99,319,500	101,897,500	104,065,500	104,667,000	104,733,900	102,591,200	101,817,200	1,323,436,100	

Summary Data Omzer Per Pelanggan

$$\frac{1.323.436.100}{12} = 110.286.342 \text{ (diasumsikan Rp.110.000.000)}$$

Jumlah total omzet pelanggan daerah barat selama 1 tahun = Jumlah total omzet pelanggan daerah barat dalam 1 bulan
Jumlah Bulan dalam 1 tahun

$$\frac{110.000.000}{66} = 1.666.667 \text{ (diasumsikan Rp.1.600.000)}$$

Jumlah total omzet pelanggan daerah barat dalam 1 bulan = Rata-rata tingkat pembelian pelanggan di Surabaya barat.
Jumlah total pelanggan terdaftar di daerah barat

DAFTAR PRODUK (CV. KARUNIA UTAMA)

No.	Nama Barang	No.	Nama Barang
1	ABS Besar WRN	48	Lap marfin
2	Buntut grand crom	49	Lap super clean
3	Buntut grand warna	50	Lis Velg
4	Ruji JR JPK	51	Masker Blue
5	Ruji JR EDO	52	Masker Fox
6	Ruji CR TQ	53	Pelindung dada X Trude
7	Standar sumping wrn	54	Remote alarm pison
8	Tiang rem pendek L	55	Sarung jok pos
9	Tiang rem panjang L	56	Stiker speedo
10	Tiang rem tanggung L	57	Tali Zigma 15 cm warna
11	Tutup culter motif lokal	58	Tali Zigma 20 cm warna
12	Tutup culter posh karisma	59	Ban luar 200 speedo W
13	Tutup mesin enro	60	Pelindung dada polos
14	Ruji wrn tak gr/sp	61	Konsol Box TKC 018
15	Busi Magnum	62	Konsol Box TKC 028
16	Corong carburator	63	Konsol Box TKC 038
17	Perseneleng karbon	64	Konsol Box TKC 048
18	Standar sumping karbon	65	Konsol Box TKC 058
19	Gantungan barang karbon	66	Konsol Box TKC 068
20	Gantungan kunci Posh	67	Konsol Box TKC 078
21	Frame lampu stop supra	68	Konsol Box TKC 088
22	Tromol Ninja +G	69	Konsol Box TKC 098
23	Gantungan Barang Posh L	70	Jok Sadel Karisma
24	Tutup minyak rem smile	71	Jok Sadel Supra
25	Tiang rem mini L	72	Jok sadel Shogun 3 tone
26	Tromol depan Ninja	73	RPM mofix
27	Gantungan barang JM	74	RPM RG 5
28	Gantungan rem kepala SUP	75	Rilay klakson Posh
29	Ruji crom JPK-162	76	Ban dalam NB prem 200
30	Ruji EDO 164	77	Rilay klakson 6 suara digital
31	Ruji warna tac	78	Bodi Mio hitam
32	Ruji crom TQM	79	Bodi Mio karbon
33	Ruji Sayuno	80	Lis bodi
34	Busi Magnum BP 8 MH 5	81	Togle switch blue
35	Busi Magnum C7H M5A	82	Aki kering magnum 6M 5X
36	Ruji gold	83	Ban depan komet Mio
37	Gear avam	84	Ban blk komet mio 80/90
38	Tutup minyak rem Akira	85	Kop busi IMP
39	RPM 2 kabel DCCR	86	Lis Bodi krom 3D
40	Busi Magnum CR8	87	Lis Bodi hitam 3D
41	Kompon	88	Lis Bodi emas
42	Konsol Box	89	Remote alarm agiva
43	Gantungan kunci kartun	90	Jok racing Mio
44	Jas hujan celana WTC	91	Lis bodi pelangi
45	Kabel gas kontan	92	Lis bodi kembang
46	Kabel rem Mokini	93	Tali kabel flinch 100

- 47 Kain kasa lampu
- 95 Tali kabel Flinch 200
- 96 Oil cooler-cool
- 97 sarung jok Yoshimura
- 98 Konsol Box busi kabel
- 99 ARM trompfish
- 100 ARM trompcup
- 101 Lempengan tutup ARM polos
- 102 ARM krom cakram sup
- 103 ARM krom cakram FIZ
- 104 ARM krom grand
- 105 ARM krom cakram jupi
- 106 ARM krom shogun 110
- 107 ARM krom shogun 125
- 108 ARM krom cakram karisma
- 109 ARM warna Posh lubang Supra
- 110 Lempengan ARM krom
- 111 ARM warna Posh lubang Jupi
- 112 ARM warna lubang YSMR
- 113 ARM warna YSMR lubang Jupi MX
- 114 ARM krom MTRC
- 115 ARM yoshimura jupi
- 116 ARM warna T-Max lubang jupi
- 117 ARM silver monoshock tiger
- 118 ARM monoshock JPT
- 119 Baut plat no hokido
- 120 Baut kempol biru
- 121 Baut kempol crom grand
- 122 Baut kempol crom supra
- 123 Baut oli antene Mokini
- 124 Baut oli nyala
- 125 Baut oli smile
- 126 Baut plat no almn bulat
- 127 Baut plat no banding
- 128 Baut plat no almn bintang
- 129 Baut sambungan spion
- 130 Baut skok pentil
- 131 Baut spion aztec
- 132 Baut spion krom pendek
- 133 Baut spion krom panjang
- 134 Baut spion model polos
- 135 Baut spion sonix
- 136 Mur 10
- 137 Mur 12
- 138 Mur 14
- 139 Mur 17
- 140 Ring kempol biru besar
- 141 Ring kempol biru kecil
- 142 Ring monel + baut
- 143 Tutup baut moto cycle
- 94 tali kabel flinch 150
- 146 Baut plat no hokido
- 147 Baut kempol biru
- 148 Baut kempol krom grand
- 149 Baut kempol krom supra
- 150 Baut oli antene mokini
- 151 Baut oli nyala
- 152 Baut oli smile
- 153 baut plat no almn bulat
- 154 Baut plat no banning
- 155 Baut no plat almn bintang
- 156 Baut sambungan spion
- 157 Baut skok pentil
- 158 Baut spion aztec
- 159 Baut spion krom pendek
- 160 Baut spion krom panjang
- 161 Baut spion mdl spion polos
- 162 Baut spion sonic
- 163 Mur 10
- 164 Mur 12
- 165 Mur 14
- 166 Mur 17
- 167 Ring kempol biru besar
- 168 Ring kempol biru kecil
- 169 Ring monel baut
- 170 Tutup baut motorcycle
- 171 Tutup baut posh UK 8
- 172 Baut spion pir smile
- 173 Baut plat no almn segi
- 174 Baut spion mdl spion smile
- 175 Baut tengkorak
- 176 Baut lampu stop
- 177 Baut blok frizer
- 178 Baut blok RX
- 179 Baut blok satria
- 180 Baut blok CRM
- 181 Baut oli kompas smile
- 182 Ring monel
- 183 Baut akita CR
- 184 Baut plat no almn bulat merah
- 185 Baut plat no bulat putih
- 186 Underbone besi engkel
- 187 F.step blakang RXZ biru
- 188 F.step blakang Banning oval
- 189 F.step blakang RPM oval
- 190 Underbone besi double satria
- 191 Powersat F Step alfacini
- 192 F.step blk rpm uang
- 193 F.step blk posh lipat
- 194 F.step blk posh smile bambu

- 144 Tutup BT posh K8
- 145 Baut spion per smile
- 197 F.step jalu gigi
- 198 Underbone jptr ninja yoshimura
- 199 underbone double disc satria
- 200 Power supra tanpa F.step
- 201 Underbone simon kunti
- 202 Power supra krom
- 203 Underbone yshm mx
- 204 Power jupi MX lokal
- 205 F.step jalu besi krom
- 206 F.step blk rpm gantung satria
- 207 F.step jalu gigi besar
- 208 F.step blk aini
- 209 F.step blk rpm stop besi cr
- 210 F.step blk lmini polos
- 211 Underbone yoshimura MX12MM
- 212 Underbone yoshimura MX9MM
- 213 F.step dpn kotak garis aini
- 214 F.step depan bambu
- 215 F.step depan mtrc
- 216 Karet br
- 217 F.step dpn RPM karet br
- 218 F.step dpn banning ovale
- 219 F.step dpn smile lokal
- 220 F.step dpn RPM kotak garis
- 221 F.step dpn RPM pentol
- 222 F.step dpn univ plastik
- 223 F.step dpn mtrc univ polos
- 224 F.step dpn rcy bulat
- 225 F.step dpn giga
- 226 ABS kecil warna
- 227 Helm ful 6000/5/4
- 228 Helm ful 6600/6300
- 229 Helm marlboro
- 230 Helm sepeda kaca
- 231 Helm standar kaca
- 232 Helm agiva 8000 std
- 233 Helm standar 7700 agv wtc
- 234 Kaca helm 8000 pelangi
- 235 Kaca helm Marlboro
- 236 Kaca helm standar hitam
- 237 Helm wtc/6000/4000 ful
- 238 Helm wtc 6600(ful tanduk)
- 239 Helm standar jag
- 240 Helm standar nitro
- 241 Helm standar caberg
- 242 Helm standar XXX 3100
- 243 Helm standar XXX 3200
- 244 Helm federal topi gmc polos
- 195 Underbone besi engkel karisma
- 196 Power jupi MX tanpa f.step
- 248 Jalu roket krom
- 249 ABS kecil warna
- 250 Tromol blk ninja
- 251 Disc brake side krom
- 252 Adaptor ckr blk Jupi MX/RX
- 253 Disc assy blk satria
- 254 Tromol dpn ninja
- 255 Disc brake psm
- 256 Tromol dpn ninja 2
- 257 Tromol blk tiara
- 258 Disc brake side krom 2
- 259 Tromol krom supra set
- 260 Tromol depan ninja gigadisc
- 261 Disc brake psm tiger
- 262 Tromol dpn ninja
- 263 Plat pangkon ckr blakang tekstur satria
- 264 discs brake side hitam
- 265 Disc brake mio pangkon
- 266 Plat trml ninja depan
- 267 Plat pkn master belakang
- 268 Plat pkn master blakang bulat
- 269 Disc brake racingboy braket
- 270 Masterrem blk nissin
- 271 Disc brake hitam plg 6 miring braket
- 272 Disc brake ninja kembang biru
- 273 Frame plat no pwr krom ktk
- 274 Frame plat no pwr krom kotak
- 275 Frame plat no rpm krom kotak
- 276 Frame plat no krom oval atm
- 277 Frame plat no pwr krom oval
- 278 Frame plat no mc lauren
- 279 Frame plat no rpm plastik besar
- 280 Frame plat no rpm plastik kecil
- 281 Frame plat no pwr biru kecil
- 282 Frame plat no pwr biru besar
- 283 Frame plat no stel pelangi
- 284 Mika frame plat no hijau atau orange
- 285 Frame plat no posh biru
- 286 Gas kontan crypton banning
- 287 Gas kontan doremi
- 288 Gas kontan jari
- 289 Gas kontan msport
- 290 Gas kontan mtcycle
- 291 Gas kontan smile
- 292 Gas kontan turbo
- 293 Gas kontan Motorcross
- 294 Gas kontan kx karbon
- 295 Gas kontan pro circuit

- 245 Helm federal topi gmc lbg
- 246 Helm motocross
- 247 Helm ful ntc
- 299 Handle side bng crom FIZ/RX
- 300 Handle rem bng crom jupi
- 301 Handle side bng crom GL
- 302 Handle cr grand mtrc
- 303 Handle cr jupi alfa cimi
- 304 Handle side bng krom satria
- 305 Handle rem bng crom shogun
- 306 Handle rem lokal gl supra
- 307 Handle rem alfc cr supra
- 308 Handle rem bng krom supra lbg
- 309 Handle supra krom mtrc
- 310 Handle cr supra trml bng
- 311 Handle ht jup/sup/sg bng rem
- 312 Handle side bng ht fiz
- 313 Handle ht jupi mtrc
- 314 Handle supra karbon
- 315 Masterem txp
- 316 Handle lever rx krom kecil
- 317 Handle master rem
- 318 Handle master rem shogun
- 319 Handle master rem gl
- 320 Handle master rem F1
- 321 Handle rem lokal gl supra
- 322 Handle side lokal cr satria
- 323 Handle side lokal ckrom gl
- 324 Handle rem lokal krom shogun
- 325 Handle cr supra x rem-okmr
- 326 Handle rem lokal crm sup-t
- 327 Hanvat win grip
- 328 Hanvat jari pro racing
- 329 Hanvat aztec hitam
- 330 Spon hanvat potongan
- 331 Hanvat almn gigi
- 332 Hanvat progrip hitam tiger
- 333 Hanvat domino botol
- 334 Hanvat well jari
- 335 Hanvat transparan
- 336 Hanvat jari m2e
- 337 Hanvat rajawali
- 338 Hanvat yoshimura transparan
- 339 Hanvat yoshimura transparan
- 340 Hanvat yoshimura hitam
- 341 Helm anak ful motif
- 342 Helm anak standar polos
- 296 Gas kontan posh
- 297 Gas konton ikkitona
- 298 Handle lever rx crom besar

Foto 1



Foto 2



Foto 3



Foto 4



Foto 5



Foto 6



Foto 7



Foto 8



Foto 9



Foto 10



Foto 11

